

# TOP AGENT

MAGAZINE



NATHAN ABBOTT





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For Nathan Abbott, real estate is more than just a passion, it's in his blood. "My grandfather, father and mother were all in real estate," he explains. He knew from an early age he would pursue a career in sales, as it came so naturally to him. In 2001, he took the leap into real estate, and hasn't looked back. Today he leads the Nathan Abbott

Team at ResortQuest in Miramar Beach, Florida. The team consists of himself and several agents who are on schedule to double their production this year. "We focus on Raising a Higher Standard of Expectation for our industry, while sharing our native connection to the Emerald Coast" Nathan says. They serve everywhere in the Florida





Panhandle, and have extensive knowledge about the region.

“We are local experts,” he says. “We make ourselves different by offering our knowledge and local connection as a big part of our business. Most of our agents were either born in this area or have lived here most of their lives. We want to be an organization that creates a

fun and user friendly experience for the people we serve from a true local’s perspective.” For Nathan and his team, that means guiding them throughout the entire transaction, leaving no question unanswered. “We love introducing people to this paradise we call home delivering great memories that extend well beyond a real estate transaction.” They also have an amazing group of business partners,





with a vendor for every type of service related to real estate, including painters, movers, interior designers, lenders, contractors, and much more. When working with Nathan, clients can expect to receive concierge-style service and a friendship that will last.

When it comes to growing his business, he focuses on learning and absorbing as much information as he can, which ultimately helps him serve more people. “Our market is not just for residential buyers. We are also an incredible vacation destination that provides a variety





of opportunities to purchase and sell real estate. I am very active in my continued education in order to stay ahead of market trends. I'm a Certified Luxury Home Marketing Specialist and a Certified Investment Agent Specialist. "The minute you think you know it all, you lose

everything, so I'm always trying to soak up as much knowledge as possible."

After the transaction, clients love to help him grow by spreading the word about his work. One buyer recently said, "Nathan and his staff assisted my husband and I





with the sale of our home. The Nathan Abbott team, more than any agents we met, had a strong grasp of the local market. They were hard working and provided needed expertise along the way, from the initial listing to marketing, contract and closing. We would highly recommend them.”

As Nathan looks towards the future, he wants to continue connecting with his customers and agents in a way that has a lasting impact. “We continue to grow our amazing real estate family one customer at a time. I love being an agent in this location, and introducing people to this area and lifestyle.”



For more information about Nathan Abbott, please call (850) 803-7653 or email [nathan@nathanabbottteam.com](mailto:nathan@nathanabbottteam.com)

Visit our new concierge website to see our favorite spots along the “Emerald Coast” for dining, adventure, shopping, golfing, and more... [EnjoyEmeraldCoast.com](http://EnjoyEmeraldCoast.com)